

Golf Enterprise

Agency Overview

Agency Mission

The mission of the Golf Enterprise is to provide the Madison area golfing public with the finest possible golfing conditions at reasonable prices and for all levels of play.

Agency Overview

The agency is responsible for golf course maintenance and operations at Madison's four golf courses. The goals for the Golf Enterprise are to provide quality and affordable golf at all four courses and to achieve operational profitability.

2018 Budget Highlights

The 2018 Executive Budget includes funding for:

- Maintaining the current level of service.

Golf Courses**Function: Public Works & Transportation***Budget Overview***Budget by Service (All Funds)**

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Revenue					
Golf Operations	(3,410,395)	(3,257,656)	(3,208,910)	(3,241,101)	(3,245,313)
Total Revenue	\$ (3,410,395)	\$ (3,257,656)	\$ (3,208,910)	\$ (3,241,101)	\$ (3,245,313)
Expense					
Golf Operations	3,410,395	3,257,656	3,208,910	3,241,101	3,245,313
Total Expense	\$ 3,410,395	\$ 3,257,656	\$ 3,208,910	\$ 3,241,101	\$ 3,245,313
Net General Fund	\$ -				

Budget by Fund & Major

Fund: Golf Courses

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Revenue					
Intergovernmental Revenues	-	(46,000)	(46,000)	-	-
Charges for Services	(3,188,858)	(3,184,156)	(2,834,156)	(3,218,485)	(3,218,485)
Investments & Contributions	(1,771)	(1,200)	(1,200)	(966)	(966)
Misc Revenue	(26,668)	(23,800)	(23,800)	(21,650)	(21,650)
Other Finance Source	(193,099)	(2,500)	(303,754)	-	(4,212)
Total Revenue	\$ (3,410,395)	\$ (3,257,656)	\$ (3,208,910)	\$ (3,241,101)	\$ (3,245,313)
Expense					
Salaries	1,430,600	1,246,649	1,205,716	1,363,534	1,363,534
Benefits	351,145	236,312	296,326	244,046	244,554
Supplies	625,215	617,675	557,675	588,100	588,100
Purchased Services	465,384	522,946	515,132	496,655	496,655
Debt & Other Financing	3,969	388,089	388,074	284,541	285,156
Inter Departmental Charges	294,919	225,966	225,968	264,225	267,314
Transfer Out	239,164	20,020	20,020	-	-
Total Expense	\$ 3,410,395	\$ 3,257,656	\$ 3,208,910	\$ 3,241,101	\$ 3,245,313
Net General Fund	\$ -				

Golf Courses

Function: Public Works & Transportation

Service Overview

Service: Golf Operations

Service Description

This service oversees the operation and maintenance of the Yahara Hills, Odana Hills, Monona and Glenway Golf Courses, which provide a total of 72 holes of play. The goal of the service is to provide access to the game of golf to all people of the community and surrounding areas, while keeping prices affordable.

2018 Planned Activities

- Maintain a high level of customer service.
- Maintain the loyalty benefits program as an incentive for repeat business.
- Offer instructional programs to golfers of all ages and skill levels.
- Refine and continue the winter golf simulator program, new in 2017.

Service Budget by Account Type

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Revenue	(3,410,395)	(3,257,656)	(3,208,910)	(3,241,101)	(3,245,313)
Expense	3,410,395	3,257,656	3,208,910	3,241,101	3,245,313
Net Service Budget	\$ -	\$ -	\$ -	\$ -	\$ -

Golf Courses

Function: Public Works & Transportation

Line Item Detail

Agency Primary Fund: Golf Courses

Intergovernmental Revenues

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Local Revenues Operating	-	(46,000)	(46,000)	-	-
TOTAL	\$ -	\$ (46,000)	\$ (46,000)	\$ -	\$ -

Charges for Service

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Catering Concessions	(513,262)	(481,000)	(416,000)	(516,750)	(516,750)
Facility Rental	(685,036)	(679,098)	(579,098)	(688,900)	(688,900)
Memberships	(311,619)	(5,000)	(5,000)	(311,000)	(311,000)
Reimbursement Of Expense	(1,742)	(1,500)	(1,500)	(1,885)	(1,885)
Golf Courses	(1,677,199)	(2,017,558)	(1,832,558)	(1,699,950)	(1,699,950)
TOTAL	\$ (3,188,858)	\$ (3,184,156)	\$ (2,834,156)	\$ (3,218,485)	\$ (3,218,485)

Investments & Contributions

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Interest	(1,771)	(1,200)	(1,200)	(966)	(966)
TOTAL	\$ (1,771)	\$ (1,200)	\$ (1,200)	\$ (966)	\$ (966)

Misc Revenue

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Miscellaneous Revenue	(26,668)	(23,800)	(23,800)	(21,650)	(21,650)
TOTAL	\$ (26,668)	\$ (23,800)	\$ (23,800)	\$ (21,650)	\$ (21,650)

Other Finance Sources

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Trade In Allowance	-	(2,500)	(2,500)	-	-
Fund Balance Applied	(193,099)	-	(301,254)	-	(4,212)
TOTAL	\$ (193,099)	\$ (2,500)	\$ (303,754)	\$ -	\$ (4,212)

Salaries

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Permanent Wages	410,449	478,473	478,473	496,879	496,879
Salary Savings	-	(49,314)	(49,314)	(49,314)	(49,314)
Premium Pay	26,379	-	8,744	6,837	6,837
Compensated Absence	28,659	-	-	28,659	28,659
Hourly Wages	903,809	797,175	742,175	858,159	858,159
Overtime Wages Permanent	38,263	-	11,890	2,000	2,000
Overtime Wages Hourly	23,041	20,315	13,748	20,315	20,315
TOTAL	\$ 1,430,600	\$ 1,246,649	\$ 1,205,716	\$ 1,363,534	\$ 1,363,534

Benefits

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Benefit Savings	-	(13,610)	(13,610)	(13,610)	(13,610)
Unemployment Benefits	70,864	-	45,198	70,864	70,864
Health Insurance Benefit	81,396	88,064	90,943	97,955	98,881
Wage Insurance Benefit	1,768	1,697	2,583	1,992	1,992
WRS	49,111	58,893	58,898	33,787	33,293
FICA Medicare Benefits	106,689	96,764	96,769	37,278	37,354
Licenses & Certifications	325	-	-	-	-
Post Employment Health Plans	-	4,504	15,545	15,780	15,780
Other Post Emplmnt Benefit	(2,167)	-	-	-	-
Pension Expense	43,159	-	-	-	-
TOTAL	\$ 351,145	\$ 236,312	\$ 296,326	\$ 244,046	\$ 244,554

Golf CoursesFunction: **Public Works & Transportation***Line Item Detail*Agency Primary Fund: **Golf Courses****Supplies**

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Purchasing Card Unallocated	(821)	-	-	-	-
Office Supplies	18,271	3,650	3,650	3,750	3,750
Copy Printing Supplies	355	2,150	2,150	400	400
Hardware Supplies	1,366	6,500	6,500	200	200
Work Supplies	39,826	29,800	29,800	32,250	32,250
Janitorial Supplies	7,400	9,250	9,250	7,600	7,600
Safety Supplies	1,736	4,975	4,975	3,500	3,500
Uniform Clothing Supplies	-	1,000	1,000	-	-
Building	238	-	-	-	-
Building Supplies	8,795	48,000	45,500	8,350	8,350
HVAC Supplies	-	1,500	1,500	-	-
Landscaping Supplies	8,394	5,000	5,000	10,700	10,700
Trees Shrubs Plants	1,688	3,250	3,250	6,250	6,250
Fertilizers And Chemicals	167,953	133,000	133,000	133,000	133,000
Machinery And Equipment	48,113	90,000	62,600	103,500	103,500
Equipment Supplies	82,837	69,600	69,600	75,600	75,600
Oil	124	-	-	-	-
Inventory	238,941	210,000	179,900	203,000	203,000
TOTAL	\$ 625,215	\$ 617,675	\$ 557,675	\$ 588,100	\$ 588,100

Purchased Services

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Natural Gas	7,758	17,000	17,000	15,500	15,500
Electricity	66,110	88,000	88,000	78,000	78,000
Water	88,609	96,400	96,400	97,000	97,000
Stormwater	49,819	47,500	47,500	46,500	46,500
Telephone	2,243	13,438	13,438	4,500	4,500
Cellular Telephone	507	800	800	300	300
Systems Comm Internet	1,439	3,500	3,500	1,500	1,500
Building Improv Repair Maint	26,383	2,000	2,000	500	500
Pest Control	-	1,000	1,000	1,000	1,000
Landscaping	199	-	-	-	-
Comm Device Mntc	-	7,750	7,750	2,000	2,000
Equipment Mntc	18,552	10,300	10,300	18,350	18,350
System & Software Mntc	4,100	3,988	3,991	4,100	4,100
Rental Of Equipment	113,314	150,205	142,388	153,300	153,300
Mileage	-	500	500	-	-
Uniform Laundry	746	800	800	700	700
Audit Services	1,700	1,700	1,700	1,725	1,725
Credit Card Services	46,152	39,075	39,075	40,700	40,700
Delivery Freight Charges	100	-	-	-	-
Management Services	11,023	9,750	9,750	8,750	8,750
Advertising Services	7,447	10,500	10,500	10,500	10,500
Security Services	1,270	1,240	1,240	1,530	1,530
Other Services & Expenses	15,429	12,100	12,100	7,000	7,000
Permits & Licenses	2,484	5,400	5,400	3,200	3,200
TOTAL	\$ 465,384	\$ 522,946	\$ 515,132	\$ 496,655	\$ 496,655

Golf CoursesFunction: **Public Works & Transportation***Line Item Detail*Agency Primary Fund: **Golf Courses****Debt & Other Financing**

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Principal	-	9,400	9,400	35,287	34,908
Interest	3,969	3,775	3,775	8,541	11,084
PILOT	-	172,230	172,230	239,164	239,164
Fund Balance Generated	-	202,684	202,669	1,549	-
TOTAL	\$ 3,969	\$ 388,089	\$ 388,074	\$ 284,541	\$ 285,156

Inter-Departmental Charges

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
ID Charge From Information Tec	15,756	19,392	19,394	20,160	20,160
ID Charge From Fleet Services	259,076	182,521	182,521	220,012	220,012
ID Charge From Traffic Eng	67	-	-	-	-
ID Charge From Insurance	4,929	7,867	7,867	7,867	7,996
ID Charge From Workers Comp	15,091	16,186	16,186	16,186	19,146
TOTAL	\$ 294,919	\$ 225,966	\$ 225,968	\$ 264,225	\$ 267,314

Transfer Out

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive
Transfer Out To General	239,164	-	-	-	-
Transfer Out To Insurance	-	4,929	4,929	-	-
Transfer Out To Workers Comp	-	15,091	15,091	-	-
TOTAL	\$ 239,164	\$ 20,020	\$ 20,020	\$ -	\$ -

Golf Courses**Function: Public Works & Transportation***Position Summary*

	CG	2017 Budget		2018 Request		Executive	
		FTEs	Amount	FTEs	Amount	FTEs	Amount
GOLF CLUB OPER SUPV	18	1.00	61,976	1.00	66,098	1.00	66,098
GOLF PROGRAM SUPV	18	1.00	58,755	1.00	63,307	1.00	63,307
GREENSKEEPER	16	4.00	235,098	4.00	240,919	4.00	240,919
MAINT MECH	16	1.00	63,314	1.00	64,620	1.00	64,620
PKS EQUIP MECH	16	1.00	59,330	1.00	61,933	1.00	61,933
TOTAL		8.00	\$ 478,473	8.00	\$ 496,877	8.00	\$ 496,877

Salary amounts recorded on this page are for total budgeted salaries; this amount may differ from budgeted permanent wages as presented in the Line Item Detail due to payroll allocations to other funding sources (capital projects, grants, etc.) or inter-agency services are not reflected in this summary page.