Madison, Wisconsin

FINANCIAL STATEMENTS

Including Independent Auditors' Report

As of December 31, 2017 and From the Date of Creation Through December 31, 2017

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INDEPENDENT AUDITORS' REPORT

To the Common Council City of Madison Madison, Wisconsin

Report on the Financial Statements

We have audited the accompanying Balance Sheet, Historical Summary of Project Costs, Project Revenues, and Net Cost to be Recovered Through Tax Increments and Historical Summary of Sources, Uses, and Status of Funds of the City of Madison's Tax Incremental District No. 44 (the "District") as of December 31, 2017 and from the date of creation through December 31, 2017, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of City of Madison's Tax Incremental District No. 44 and the net project costs to be recovered through tax increments as of December 31, 2017 and the sources, uses, and status of funds from the date of creation through December 31, 2017, in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1, the financial statements present only the transactions of City of Madison's Tax Incremental District No. 44 and do not purport to, and do not, present fairly the financial position of the City of Madison, Wisconsin, as of December 31, 2017, and the changes in financial position, or, where applicable, cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Other Matters

Required Supplementary Information

Management has omitted the management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the financial statements. Such missing information, although not a part of the financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context. Our opinion on the financial statements is not affected by this missing information.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the City of Madison's Tax Incremental District No. 44's financial statements. The supplementary information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects, in relation to the financial statements as a whole.

Report on Other Legal and Regulatory Requirements

Baker Tilly Virchaw & rause, LLP

We have also issued our report dated July 17, 2018 on our tests of its compliance with Wisconsin State Statutes Section 66.1105. The purpose of that report is to describe the scope of our testing of compliance and the results of that testing, and not to provide an opinion on compliance.

Madison, Wisconsin July 17, 2018

BALANCE SHEET As of December 31, 2017

		Capital Projects Fund
ASSETS		
Cash and investments	\$	162,306
Taxes receivable		299,658
Prepaid items		51
TOTAL ASSETS	<u>\$</u>	462,015
LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCE Liabilities		
Accrued liabilities	<u>\$</u>	366
Deferred Inflows of Resources		
Unearned revenue	_	299,658
Fund Balance		
Restricted		161,991
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES		
AND FUND BALANCE	<u>\$</u>	462,015

HISTORICAL SUMMARY OF PROJECT COSTS, PROJECT REVENUES AND NET COST TO BE RECOVERED THROUGH TAX INCREMENTS From the Date of Creation Through December 31, 2017

PROJECT COSTS	
Capital expenditures	\$ 3,180,370
Administration	119,825
Professional services	18,800
Developer payments	400,000
Debt issuance costs	6,644
Interest on long-term debt	173,560
Total Project Costs	3,899,199
PROJECT REVENUES	
Tax increments	312,543
Exempt computer aid	15,792
Miscellaneous	12,774
Investment income	34,961
Premium on debt	3,320
Total Project Revenues	379,390
NET COST TO BE RECOVERED THROUGH	
TAX INCREMENTS – DECEMBER 31, 2017	<u>\$ 3,519,809</u>
RECONCILIATION OF RECOVERABLE COSTS	Φ 0.004.000
G.O. debt	\$ 3,681,800
Less: Fund balance	(161,991)
NET COST TO BE RECOVERED THROUGH	
TAX INCREMENTS - DECEMBER 31, 2017	\$ 3,519,809
	

HISTORICAL SUMMARY OF SOURCES, USES, AND STATUS OF FUNDS From the Date of Creation Through December 31, 2017

SOURCES OF FUNDS	
Tax increments	\$ 312,543
Exempt computer aid	15,792
Miscellaneous	12,774
Investment income	34,961
Premium on debt	3,320
Long-term debt issued	4,333,799
Total Sources of Funds	4,713,189
USES OF FUNDS	
Capital expenditures	3,180,370
Administration	119,825
Professional services	18,800
Developer payments	400,000
Debt issuance costs	6,644
Principal on long-term debt	651,999
Interest on long-term debt	173,560
Total Uses of Funds	4,551,198
FUND BALANCE – DECEMBER 31, 2017	<u>\$ 161,991</u>

NOTES TO FINANCIAL STATEMENTS
As of December 31, 2017 and From the Date of Creation Through December 31, 2017

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the City of Madison's Tax Incremental District No. 44 (the "District") conform to accounting principles as applicable to governmental units and as defined by Wisconsin Statutes Section 66.1105.

The City of Madison has implemented accounting principles generally accepted in the United States of America to the extent they apply in determining the scope of the activity of Tax Incremental District No. 44. The accompanying financial statements reflect all the significant operations of the City of Madison's Tax Incremental District No. 44. The accompanying financial statements do not include the full presentation of the City of Madison.

A. DESCRIPTION OF FUND STRUCTURE AND LONG-TERM DEBT

This report contains the financial information of the City of Madison's Tax Incremental District No. 44. The summary statements were prepared from data recorded in the following City of Madison fund and the City of Madison's long-term debt:

Capital Projects Fund

Detailed descriptions of the purpose of this fund and long-term debt can be found in the City of Madison's basic financial statements.

The data was consolidated for purposes of this report. Therefore, the amounts shown in the accompanying statements will not directly correlate with amounts shown in the basic financial statements.

The District was created under the provisions of Wisconsin Statute Section 66.1105. The purpose of that section is to allow a municipality to recover development and improvement costs in a designated area from the property taxes generated on the increased value of the property after the creation date of the District. The tax on the increased value is called a tax increment.

The statutes allow the municipality to collect tax increments until the net project cost has been fully recovered, or until 27 years after the creation date, whichever occurs first. Project costs uncollected at the dissolution date are absorbed by the City of Madison. Project costs may be incurred up to five years before the unextended termination date of the District.

	Creation Date	Last Date to Incur Project Costs	Last Year to Collect Increment
Tax Incremental District No. 44	January 1, 2013	September 17, 2035	2041

NOTES TO FINANCIAL STATEMENTS
As of December 31, 2017 and From the Date of Creation Through December 31, 2017

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

B. BASIS OF ACCOUNTING

The modified accrual basis of accounting was followed in the preparation of these statements. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual, i.e., both measurable and available. Available means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. Project costs, other than interest on long-term debt, are recorded when the related fund liability is incurred.

District increments are recorded as revenues in the year due. Intergovernmental aids and grants are recognized as revenues in the period the related expenditures are incurred, if applicable, or when the District is entitled to the aids.

Other general revenues are recognized when received in cash or when measurable and available under the criteria described above.

C. USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

D. MEASUREMENT FOCUS

The measurement focus of all governmental funds is the funds flow concept. Under the funds flow concept, sources and uses of financial resources, including capital outlays, debt proceeds and debt retirements are reflected in operations. Resources not available to finance expenditures and commitments of the current period are recognized as unavailable or unearned revenue or as unspendable fund equity. Liabilities for claims, judgments, compensated absences and pension contributions which will not be currently liquidated using expendable available financial resources are shown in the long-term debt footnote disclosure. The related expenditures are recognized when the liabilities are liquidated.

E. PROJECT PLAN BUDGET

The estimated revenues and expenditures of the District are adopted in the project plan. Those estimates are for the entire life of the District, and may not be comparable to interim results presented in this report.

F. LONG-TERM DEBT

Short-term liabilities are recorded as fund liabilities. All other long-term liabilities are shown in the long-term debt footnote disclosure.

Proceeds of long-term debt issues not recorded as fund liabilities are reflected as "Sources of Funds" in the operating statement of the recipient fund. Retirement of these issues is reported as an expenditure in the year in which the debt matures or is repaid, whichever is earlier.

NOTES TO FINANCIAL STATEMENTS
As of December 31, 2017 and From the Date of Creation Through December 31, 2017

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)

G. CLAIMS AND JUDGMENTS

Claims and judgments are recorded as liabilities if all the conditions of Governmental Accounting Standards Board pronouncements are met. The liability and expenditure for claims and judgments is only reported in governmental funds if it has matured. Claims and judgments are disclosed in the long-term debt footnote when the related liabilities are incurred.

NOTE 2 – CASH AND TEMPORARY INVESTMENTS

The District invests its funds in accordance with the provisions of the Wisconsin Statutes 66.0603(1m) and 67.11(2).

Investments are stated at fair value, which is the amount at which an investment could be exchanged in a current transaction between willing parties. Fair values are based on quoted market prices. No investments are reported at amortized cost. Adjustments necessary to record investments at fair value are recorded in the operating statement as increases or decreases in investment income.

The District, as a fund of the City of Madison, maintains separate and common cash and investment accounts at the same financial institutions utilized by the City of Madison. Federal depository insurance and the State of Wisconsin Guarantee fund insurance apply to the City of Madison as an individual municipality and, accordingly, the amount of insured funds is not determinable for the District.

NOTE 3 – LONG -TERM DEBT

A. GENERAL OBLIGATION DEBT

All general obligation notes payable are backed by the full faith and credit of the City of Madison. Notes borrowed to finance District expenditures will be retired by tax increments accumulated by the District's capital projects fund. If those revenues are not sufficient, payments will be made by future tax levies.

<u>Title of Issue</u>	Date of Issue	Due Date	Interest Rates	Original Indebted- ness	 Repaid	 Balance 12-31-17
G.O. Promissory Notes G.O. Promissory Notes G.O. Promissory Notes	10-01-14 10-01-14 10-19-16	10-01-24 10-01-24 10-01-26	2.00-5.00% 2.00-3.05% 0.05-4.00%	\$ 1,106,000 400,000 2,000,000	\$ 331,875 120,111 200,013	\$ 774,125 279,889 1,799,987
G.O. Promissory Notes Totals	10-19-17	10-01-27	2.15-2.65%	827,799 \$ 4,333,799	\$ <u>-</u> 651,999	\$ 827,799 3,681,800

NOTES TO FINANCIAL STATEMENTS
As of December 31, 2017 and From the Date of Creation Through December 31, 2017

NOTE 3 - LONG -TERM DEBT (cont.)

A. GENERAL OBLIGATION DEBT (cont.)

Aggregate maturities of all long-term debt relating to the District are as follows:

Calendar <u>Year</u>	P	Principal		Interest		Totals
2018	\$	433,420	\$	98,218	\$	531,638
2019		433,420		93,166		526,586
2020		433,420		84,767		518,187
2021		433,420		71,663		505,083
2022		433,420		59,372		492,792
2023		433,420		44,107		477,527
2024		433,049		28,762		461,811
2025		282,793		14,330		297,123
2026		282,658		8,302		290,960
2027		82,780		2,194		84,974
Totals	<u>\$ 3</u>	3,681,800	\$	504,881	\$	4,186,681

NOTE 4 – GUARANTEED REVENUE

The City of Madison has entered into a development agreement with SHD, Inc. The agreement guarantees that SHD, Inc. shall pay the difference between the guaranteed tax increment and the tax increment actually levied. The guarantee obligation shall terminate when the City of Madison has collected from the tax increment generated from the District or been paid under this agreement the full amount of the project costs of not less than \$400,000.

NOTE 5 – TAX ABATEMENTS

Tax abatements are a reduction in tax revenues that results from an agreement between one or more governments and an individual or entity in which (a) one or more governments promise to forgo tax revenues to which they are otherwise entitled and (b) the individual or entity promises to take a specific action after the agreement has been entered into that contributes to economic development or otherwise benefits the governments or the citizens of those governments.

The City of Madison, through its Tax Incremental Districts (TIDs), has entered into tax abatement agreements with developers in the form of tax incremental financing incentives to stimulate economic development. The abatements are authorized through the TID project plans. The City of Madison disburses loans to developers. The developer guarantees a certain amount of increment each year. The developers pay property taxes as they become due, and if they generate the guaranteed increment, an equal amount of loan balance is forgiven. Total amount of loan forgiven by the District as part of the agreement with SHD, Inc. during 2017 was \$39,000.

SUPPLEMENTARY INFORMATION

DETAILED SCHEDULE OF SOURCES, USES, AND STATUS OF FUNDS From the Date of Creation Through December 31, 2017

	2013	2014	2015	2016	2017	Totals	Project Plan Estimate
SOURCES OF FUNDS							
Tax increments	\$ -	\$ -	\$ -	\$ 110,724	\$ 201,819	\$ 312,543	\$ 6,947,700
Exempt computer aid	-	-	5,173	5,248	5,371	15,792	-
Miscellaneous	2,000	-	10,774	-	-	12,774	-
Investment income	-	-	5,510	7,934	21,517	34,961	-
Premium on debt	-	3,320	-	-	-	3,320	-
Long-term debt issued		1,506,000		2,000,000	827,799	4,333,799	6,264,700
Total Sources of Funds	2,000	1,509,320	21,457	2,123,906	1,056,506	4,713,189	13,212,400
USES OF FUNDS							
Capital expenditures	-	-	93	3,179,348	929	3,180,370	4,864,700
Administration	32,900	20,420	7,577	29,883	29,045	119,825	100,000
Professional services	10,600	3,200	1,600	1,600	1,800	18,800	-
Developer payments	-	-	400,000	-	-	400,000	1,300,000
Debt Issuance costs	-	2,745	-	-	3,899	6,644	-
Principal on long-term debt	-	-	150,733	150,626	350,640	651,999	6,264,700
Interest on long-term debt	<u>-</u>		45,794	42,779	84,987	173,560	683,000
Total Uses of Funds	43,500	26,365	605,797	3,404,236	471,300	4,551,198	13,212,400
FUND BALANCE – DECEMBE	R 31, 2017					\$ 161,991	

DETAILED SCHEDULE OF CAPITAL, ADMINISTRATION AND PROFESSIONAL SERVICE EXPENDITURES AND DEVELOPER PAYMENTS From the Date of Creation Through December 31, 2017

	_	Actual	 Project Plan Estimate
Capital, Administration, Professional Service Expenditures			
and Developer Payments			
Street improvements	\$	3,180,277	\$ 2,314,700
Public Improvements		93	2,550,000
Revitalization loans		400,000	1,300,000
Administration and professional services		138,625	100,000
TOTAL	<u>\$</u>	3,718,995	\$ 6,264,700



INDEPENDENT AUDITORS' REPORT ON COMPLIANCE

To the Common Council City of Madison Madison, Wisconsin

We have audited the accompanying Balance Sheet, Historical Summary of Project Costs, Project Revenues and Net Cost to be Recovered Through Tax Increments and the related Historical Summary of Sources, Uses and Status of Funds of the City of Madison, Wisconsin Tax Incremental District No. 44 (the "District") as of December 31, 2017 and from the date the District was created through December 31, 2017 and have issued our report thereon dated July 17, 2018. We conducted our audit in accordance with auditing standards generally accepted in the United States of America.

In connection with our audit, nothing came to our attention that caused us to believe that the District failed to comply with Wisconsin State Statutes Section 66.1105, insofar as it relates to accounting matters. However, our audit was not directed primarily toward obtaining knowledge of such noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding the District's noncompliance with the above-referenced statute, insofar as it relates to accounting matters.

This report is intended solely for the information and use of the common council, management, and the overlapping taxing districts and is not intended to be, and should not be, used by anyone other than the specified parties.

Madison, Wisconsin July 17, 2018

Baker Tilly Virchaw & rause, 42

